

Red Hat and Shadow-Soft Collaborate on Open Source Middleware Migration for RegEd

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Compliance management vendor modernizes its application infrastructure with Red Hat JBoss Middleware technologies

RALEIGH, N.C.--(BUSINESS WIRE)-- Red Hat, Inc. (NYSE: RHT), the world's leading provider of open source solutions, and Shadow-Soft, an expert open source systems integrator, today announced that its Red Hat JBoss Middleware technology has been deployed by RegEd as part of an extensive application infrastructure migration initiative. The implementation was orchestrated by Red Hat Premier partner Shadow-Soft and encompassed RegEd's audit, compliance, and risk management technology solutions, resulting in an estimated 65 percent annual savings in license and support costs.

RegEd provides technologies to help its more than 800 enterprise clients, including 80 of the top 100 financial services firms, mitigate risks and comply with state and FINRA regulations. Facing steadily rising license and support costs, combined with the threat of vendor lock-in through its existing proprietary application platform provider, RegEd set its sights on open source middleware solutions from Red Hat, and selected Shadow-Soft, a long-time Red Hat partner with deep knowledge of the Red Hat JBoss Middleware portfolio, to aid in the migration process.

The move to open source has paid off for RegEd in terms of performance, flexibility, freedom from vendor lock-in, and cost. In addition to the 65 percent annual savings they anticipate saving in license fees and support costs, RegEd has also seen application loading times improve by 25 percent over the incumbent proprietary solution since Shadow-Soft's deployment.

Supporting Quotes

Bob Wilson, senior director, North America Channel Sales and Alliances, Red Hat

"Throughout the years that we've worked with Shadow-Soft, they've repeatedly proven to be a valuable partner for us. Their team understands the power of open source to transform the IT industry through open and collaborative innovation. The work between Red Hat and Shadow-Soft on this implementation for RegEd is a great model of the respect and results that a close relationship brings. This model of innovation in action is something we strive for here at Red Hat with all of our partners."

Erik Wallin, co-founder and chief operating officer, Shadow-Soft

"Open source is key to innovation today. It gives companies like RegEd the power to do what they want to do, how they want to do it—affordably and reliably. Open source offers a wealth of possibilities, and Red Hat is one of the best at making those possibilities a reality. It's great to have an organization like RegEd step up as an example for its peers by adopting open source enterprise technologies like Red Hat JBoss Middleware, not only to be the foundation for its mission-critical applications but as its core innovation model."

Sol Osterkatz, director of application development, RegEd

"For our organization the scope of the migration was significant. We were confident in managing our own technology but wanted to bring in a partner who could provide that same level of experience on the JBoss Middleware side. Shadow-Soft's expertise and relationship with Red Hat convinced us that they could be that partner. They proved to be a tremendous asset throughout our initiative."

Additional Resources

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Red Hat is the world's leading provider of open source software solutions, using a community-powered approach to reliable and high-performing cloud, Linux, middleware, storage and virtualization technologies. Red Hat also offers award-winning support, training, and consulting services. As the connective hub in a global network of enterprises, partners, and open source communities, Red Hat helps create relevant, innovative technologies that liberate resources for growth and prepare customers for the future of IT. Learn more at [redhat.com](#)

Forward-Looking Statements

Certain statements contained in this press release may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. Actual results may differ materially from those indicated by such forward-looking statements as a result of various important factors, including: risks related to delays or reductions in information technology spending; the effects of industry consolidation; the ability of the Company to compete effectively; uncertainty and adverse results in litigation and related settlements; the integration of acquisitions and the ability to market successfully acquired technologies and products; the inability to adequately protect Company intellectual property and the potential for infringement or breach of license claims of or relating to third party intellectual property; the ability to deliver and stimulate demand for new products and technological innovations on a timely basis; risks related to data and information security vulnerabilities; ineffective management of, and control over, the Company's growth and international operations; fluctuations in exchange rates; and changes in and a dependence on key personnel, as well as other factors contained in our most recent Quarterly Report on Form 10-Q (copies of which may be accessed through the Securities and Exchange Commission's website at www.sec.gov), including those found therein under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations". In addition to these factors, actual future performance, outcomes, and results may differ materially because of more general factors including (without limitation) general industry and market conditions and growth rates, economic and political conditions, governmental and public policy changes and the impact of natural disasters such as earthquakes and floods. The forward-looking statements included in this press release represent the Company's views as of the date of this press release and these views could change. However, while the Company may elect to update these forward-looking statements at some point in the future, the Company specifically disclaims any obligation to do so. These forward-looking statements should not be relied upon as representing the Company's views as of any date subsequent to the date of this press release.

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